



Social Business Advisory Services

LEAD | ACHIEVE | SUCCEED

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🌐 <https://www.sbas.co.za>



TRADING NAME

Social Business Advisory Services Pty Ltd
SBAS

COMPANY REGISTRATION NUMBER

2017/241225/07

PRINCIPLE OFFICE

WEX1, Albert Road, Woodstock
Cape Town
South Africa

CONTACT INFORMATION

Business Telephone Number: +27(0) 84 012 2477
Email: info@sbas.co.za
Web: www.sbas.co.za

Organisational Directory

Social Business Advisory Services Pty Ltd



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About Our Company

Social Business Advisory Services Pty Ltd (SBAS) is a privately owned company based in Cape Town, South Africa. SBAS supports their clients through a process of creating and implementing innovative solutions to social, cultural, and environmental issues through business. Our key strategy is to create social value, improve society and create new markets.



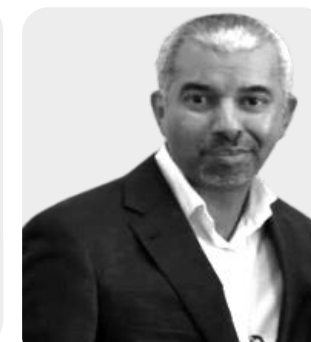
Clive Kronenberg
DIRECTOR



Bruce Kadalie
DIRECTOR



Zaid Israel
DIRECTOR



Patrick Kadalie
DIRECTOR



Elana Kronenberg
ASSOCIATE

COMPLIANCE

B-BBEE Status: Exempted Micro Enterprise Level 1 | **Tax Clearance Certificate:** Good Standing | **TRN:** 9272482226

AUDITORS

PE Julius Chartered Accountants South Africa

SBAS BUSINESS ADVISORY

Diverge to generate insight

Converge to drive action



DATA

1

Facts and figures provided about business and industry trends

INSIGHTS

2

Insights, research and analysis relating to data on the business or industry

PROBLEM SOLVING

3

Guidance and advice relating to a specific business issue or opportunity

STRATEGY

4

Developing strategies for a business, specific major issue or opportunity.

IMPLEMENTATION

5

Ongoing guidance for the successful implementation of strategies within an organisation

VALUE TO CUSTOMER

BUSINESS ADVISORY SUMMARY



Business Advisors

1. DATA

- Questionnaires
- Discussions on facts and figures
- Diagnostic tools
- Sharing industry papers and reports

2. INSIGHTS

- Business performance dashboards
- Cash flow management
- What if analysis
- Challenging client conversations
- Data interpretation

3. PROBLEM SOLVING

- Client “problem solving” interventions to address any issue or opportunity arising from insights
- Light touch mentoring and coaching of customers

Strategic Senior Advisors

Service Offering

Experienced Mentors & Coaches

4. STRATEGY

- Strategic planning workshops
- Developing Business Development plans
- Workshops on various topics such as Growth, Profit, Leadership, Change, People



5. IMPLEMENTATION

- Business Development Support Programmes
- Quarterly Implementation Support
- Monthly Implementation Support
- Project team implementation
- In-depth mentoring & coaching

Experienced Facilitators

OUR METHODOLOGY



Professional



Personal



Innovative



Pre-Engagement



1 Defining the Business Need



2 Clarifying expectations
And reaching agreement



3 Gathering Information



4 Gap Analysis



5 Option selection and
Decision Gate



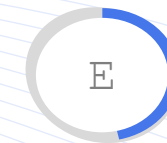
6 Leading Change



7 Communications
Rollout



8 Extension, recycle or
termination



Exit



Agile Facilitation



05

Ability to Convert

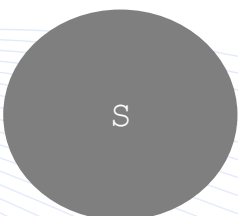


10

Solving Problems



Referral System



04

09

Strategic Planning



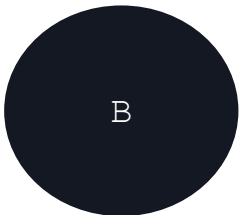
Time Management



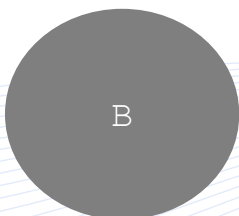
03

08

Strategic Marketing



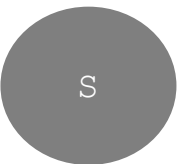
Technology Adoption



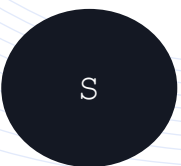
02

07

Clear business advisory model



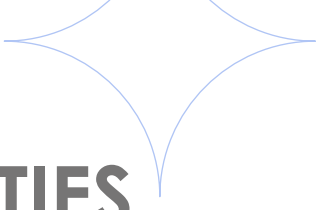
Implementation & Coaching



01

06

OUR CAPABILITIES



OUR SERVICES



Business Strategy

Certified Process Professional Master



Customer Experience



Research

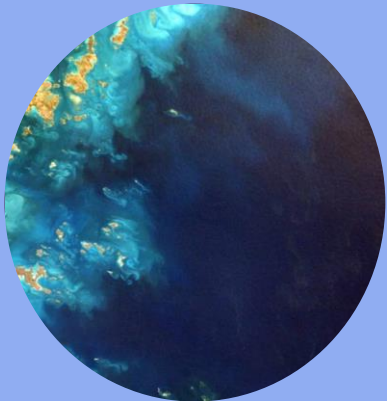
Change & Transformation Management



Business Transformation

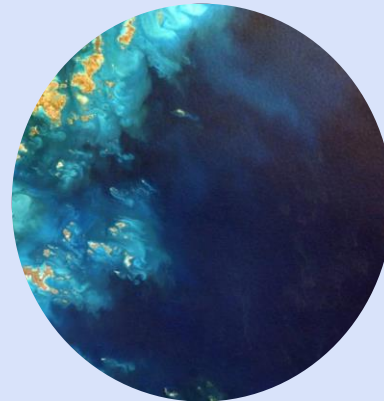


Enterprise Supplier Development



Operations

Advanced Social Responsibility Officer



Social Innovation

Various ICT Qualifications



ICT

PORTFOLIO



2018

Eskom Koeberg Nuclear ESD Program

The graphic features a 3D rendering of a satellite dish or a similar curved structure, with a small sphere orbiting it, set against a blue and purple gradient background.

Developed, designed and successfully implemented the Enterprise Supplier Development Program for Eskom Koeberg Nuclear in support of their Localisation Strategy



2018/2019

Atlantis Special Economic Zone Project

The graphic shows a stylized, white, wave-like or shell-like structure, possibly representing a coastline or a specific architectural element, set against a blue gradient background.

Chaired the Oversight Committee responsible for overseeing the establishment of the Atlantis Special Economic Zone Community Stakeholder Network (ASEZ-CSN)



2022

Entrepreneurship Development

The graphic depicts a large, colorful sphere (resembling a planet or a globe) with a smaller sphere orbiting it, set against a blue and purple gradient background.

Strategic Consultants for the establishment of various Social and Business Enterprises, across multiple sectors in South Africa

PORTFOLIO



2019/2023

Learning & Development


Facilitation Partner with GIBS Entrepreneurship Academy Walmart Programme for the past three years



2023

Professional Research, Communication & Creative Innovation


An experienced multi-disciplinary Research capability that provides and facilitates innovative and cutting-edge research output across the continent.



2012/2023

NPC/NPO Turn-around

Worked across the NPC/NPO sectors as strategic advisors and consultants to develop and implement turn-around strategies

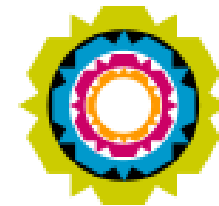


2012/2023

ICT

A vast portfolio of ICT Projects across the Private and Public Sector. Includes Fintech establishment, Software Development and the Digital Space

SOME OF OUR CLIENTS



CITY OF CAPE TOWN
ISIXEKO SASEKAPA
STAD KAAPSTAD